

Justin Williams

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Justin Williams is a vice president/ETF strategist for FI Analytics & Commercialization at Fidelity Institutional®. Fidelity Institutional is a division of Fidelity Investments that offers investment insights, strategies, and solutions, as well as trading services to a wide range of wealth management firms and institutional investors. Fidelity Investments is a leading provider of investment management, retirement planning, portfolio guidance, brokerage, benefits outsourcing, and other financial products and services to institutions, financial intermediaries, and individuals.

In this role, Mr. Williams is responsible for collaborating with Fidelity's investment management, product development, and distribution channels to act as liaison between Fidelity's exchange-traded fund (ETF) strategies and FI clients.

Prior to joining Fidelity in 2024, Mr. Williams was a senior ETF specialist at Invesco. In this role, he was responsible for ETF business development within the registered investment advisor and broker-dealer channels. Previously, Mr. Williams was a relationship manager at BlackRock within the firm's Institutional Client Business.

Mr. Williams earned his bachelor of arts degree from Hobart & William Smith Colleges and currently holds the Financial Industry Regulatory Authority (FINRA) Series 7 and 63 licenses.

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