Sean Mihal

Vice President, Sales

Fidelity Investments

Sean Mihal is vice president, sales, for the West Coast region for Institutional Wealth Management Services, which offers wealth management professionals and firms access to the investment, technology, and platform solutions they need to serve their investor clients and grow their businesses. Institutional Wealth Management Services is a part of Fidelity Investments, a leading provider of investment management, retirement planning, portfolio guidance, brokerage, benefits outsourcing, and other financial products and services to institutions, financial intermediaries, family offices, and individuals.

In this role, Mr. Mihal is responsible for articulating the value of Fidelity's custody offering, as well as helping advisors navigate the path toward independence and business ownership.

Mr. Mihal has been recruiting and helping advisors navigate their business options with Fidelity Institutional for over 7 years but has 20 years of industry-related experience.

Prior to joining Fidelity Institutional, Mr. Mihal was regional director for an asset management firm responsible for increased distribution and sales across multiple channels. Mr. Mihal began his career in recruiting and assisting advisors on a path toward independence in 2002 with Schwab Advisor Services.

Mr. Mihal earned his bachelor of science degree from Loyola University Chicago. He also holds the Financial Industry Regulatory Authority (FINRA) Series 7, 63, and 65 licenses.

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