



## Elizabeth Pathé, CFA

Senior Vice President, Head of DCIO Sales  
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Elizabeth Pathé is a senior vice president and head of defined contribution investment only (DCIO) sales for the Intermediary Investment Client Group at Fidelity Institutional® (FI). Fidelity Institutional is a division of Fidelity Investments that offers investment insights, strategies, and solutions, as well as trading services to a wide range of wealth management firms and institutional investors. Fidelity Investments is a leading provider of investment management, retirement planning, portfolio guidance, brokerage, benefits outsourcing, and other financial products and services to institutions, financial intermediaries, and individuals.

In this role, Ms. Pathé leads the DCIO sales team, which is responsible for distributing Fidelity Investments' asset management capabilities through advisors, advisory firms, and recordkeepers within the defined contribution marketplace.

Prior to assuming her current position, Ms. Pathé served as senior vice president of business development at Fidelity where she collaborated with institutions to develop strategic institutional asset management solutions. Additionally, she was a vice president and relationship manager within FIAM, responsible for managing several large institutional client relationships. Previously, Ms. Pathé held several roles within the client service and accounting teams supporting Fidelity's institutional client relationships. She has been in the financial industry since joining Fidelity in 2001.

Ms. Pathé earned her bachelor of arts degree in business economics from the College of Wooster in Ohio and her master of business administration degree from Babson College. She is also a CFA® charterholder and a member of CFA Society Boston. Additionally, Ms. Pathé holds the Financial Industry Regulatory Authority (FINRA) Series 7, 24, and 63 licenses.

The Chartered Financial Analyst (CFA) designation is offered by the CFA Institute. To obtain the CFA charter, candidates must pass three exams demonstrating their competence, integrity, and extensive knowledge in accounting, ethical and professional standards, economics, portfolio management, and security analysis, and must also have at least 4,000 hours of qualifying work experience completed in a minimum of 36 months, among other requirements. CFA® is a trademark owned by CFA Institute.

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